

Sales Plan and Planning Tool For 2010 Smallwood
Smallwood NRFL Landscape Unit (LU) versus Estimated Available Volumes
(Utlizing Estimated Green Volumes only)

	Volume	Total Volume (Required)	Restrict(R)/ Unrestricted(UR)	Advert Date	Bid Type	Landscape Unit	Gross Volume	Net Volume	Accessible	Ratio of Accessible to
	m3/yr	m3/yr			Bonus Offer (BO)			Gross x 0.8	Net x 0.6	Required
		x 10 yrs.			Bonus Bid (BB)			m3	m3	
1	25000	250000	UR	October	BO	Spius/Lower Nicola	1111700	889360	533616	2.13
2	25000	250000	R	October	BO	Coldwater/Swakum	856900	685520	411312	1.65
3	25000	250000	UR	January	TBD	Summers & Otter/Upper Nicola	1316700	1053360	632016	2.53
4	30000	300000	R	January	TBD	Smith Willis/Similkameen	1388900	1111120	666672	2.22
5	50000	500000	UR	February	TBD	Hayes & Tulameen	1728500	1382800	829680	1.66
6	25000	250000	R	February	TBD	McNulty	1070100	856080	513648	2.05
	180000	1800000					7472800	5978240	3586944	1.99

2010-11-08

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